

Revision number: New Contract Purchasing Agent: Reed Taylor 801 538-3709

Item: SCHOOLROOM FURNITURE; Student Desks & Chairs, Teachers Desks and Chairs, Tables, Computer tables

Vendor: 04327C Henriksen/Butler

249 South 400 East Salt Lake City UT 84111

Internet Homepage: www.hbdg.com

Telephone: (801) 363-5881

Fax number: (801) 359-4326

Contact: Paige Wright

Email address: pwright@hbdg.com

Brand/trade name: Global, National School Lines, Biofit

Price: See Below Terms: None

Effective dates: 7/25/2005 through 7/24/2007 (w/3-1 year renewal option-7/24/2010)

Days required for delivery: 30-45 Days Price guarantee period: Through 6/30/06

Minimum order: \$100 Min shipment without charges: None

Other conditions:

New Contract: This is a multiple award contract. There is an index below that is hyperlinked to other contracts to help compare prices and products. The index is not totally complete but will be in by end of Aug 05. Also web page links to see actual Utah Prices and products are to be established by Sept 30, 05.

DO NOT use this contract to buy furniture in categories not awarded to vendor. Categories are listed on contract below.

It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor (creating a PG in Finet) and make payments for the same on a PV referencing the original PG. Agencies will return to the vendor any invoice which reflects incorrect pricing.

USAGE REPORTS are to be submitted semi-annually to Mike Rigby (<u>mrigby@utah.gov</u>. at state purchasing.



Global	FOB	FOB	Min.	Set Up Charges			
Category and No. from bid sheet	Origin	Dest	Charge	Chairs	Desks	Tables	
12. Teachers Desk Single Pedestal	50%	44%			\$16		
13. Teachers Desk Double Pedestal	50%	44%			\$16		
Quantity discounts for Global	None						
_	•	•					
National School Lines							
3. Chair: Classroom Hard plastic	50%	44%	None	\$6.00		\$	
6. Chair: Teachers-Hard plastic	50%	44%		\$6.00			
21. Computer Tables	50%	44%				\$16.00	
Quantity discounts for National School lines							
\$30,000 to \$50,000	1%						
\$50,001 to \$100,000	2%						
Biofit							
19. Cafeteria Tables	53%	45%	None			\$25.00	
Quantity discounts	None						

An easy way to compare different vendors in each category is to hyper link back and forth. This is a matrix that will facilitate your efforts to compare prices. Press control key and click on link to hyperlink to another contract.

1	2	3	4	5	6	7	8
			Chair	Chair	Chair		Chair
	Chairs	Chairs	S	S	S	Chairs	S
Category	Soft Plastic Classroom Chairs	Hard Plastic Classroom Chairs	Folding Chairs	Soft plastic teachers chairs	Hard plastic teachers chairs	Sled Base Stack Chairs	4 leg stack chair
Virco	yes	yes	yes	yes	yes	yes	yes
Edutek/Arco Bell	yes	yes		yes	yes	yes	yes
School Specialty/Scolar craft	yes			yes			yes
KI/KI	yes	yes	yes				
Hon/Hon	yes		yes	yes			yes
Royal/Royal	yes						yes
HenriksenButler/National School lines		yes			yes		

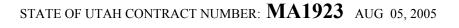
	9	10	11	12	13	14	15	16	17	18
	Desk	Desk	Desk	Desk	Desk	Tables	Tables	Tables	Tables	Tables
	4 leg study top chair/desk combo for secondary	Sled base study top chair/desk combo for secondary	Open front student classroom desk	Single pedestal teachers desk	Double pedestal teachers desk	Tables- Double Pedestal	Adjustable 4 leg folding tables	Fixed height folding tables	4 leg fixed and adjustable tables	Fixed height tables
Virco	yes	yes	yes	yes	yes	yes	yes	yes	yes	yes

STATE OF UTAH CONTRACT NUMBER: MA1923 AUG 05, 2005 Page 3 of 4



Edutek/Arco Bell	yes	yes	yes	yes	yes	yes	yes		yes	yes
Edutek/Prodigy			yes							
Edutek/Midwest								yes	yes	yes
Edutek/Palmer Hamilton								yes		
School Specialty/JointCraft									yes	
School Specialty/Scolar	Vac	*****	.vac	v.o.					*****	Vac.
craft	yes	yes	yes	yes	yes	yes			yes	yes
<u>KI/KI</u>		yes				yes	yes	yes	yes	yes
Hon/Hon				yes	yes				yes	
Royal/Royal			yes							
Highsmith/Correll								yes	yes	
Office Express/Ironwood										
Pepco/Pepco										

	19	20	21	22	23	24	25	26
	Tables	Tables	Tables	Tables	Chair	Cabinets	Tray	Tray
	Cafeteria	Wood	Computer	Science	Wood	Mobil	Mobil	Tote
	tables	library	tables	tables	library	Storage	Tote	Trays
		tables			chairs	Cabinets	Tray Carts	
Virco	yes	yes	yes		yes	yes		
Edutek/Arco Bell			yes					
Edutek/Community		yes			yes			
Edutek/Fabri-Form								yes
Edutek/Fleetwood		yes						
Edutek/Ironwood		yes						
Edutek/Ironwood								
<u>Institutional</u>		yes						
Edutek/Midwest	yes	yes						
Output I Output I I I I I I I I I I I I I I I I I I I								
School Specialty/Bretford			yes					
Cabaal Caasialty/Caarsia								
School Specialty/Georgia Chair		yes			yes			
School		yes			yes			
Specialty/OakWood					yes			
School Specialty/Scolar								
craft			yes					
KI/KI	yes							
Hon/Hon			yes					
Royal/Royal			yes					
Henriksen Butler/Biofit	yes							



Page 4 of 4

Henriksen Butler/National School lines		yes				
Office Express/Ironwood			yes	yes	yes	
Pepco/Pepco			yes			
Rex Williams & Sons/Sico	yes					
Argo/Argo			yes			
Sargent Welch/Diversified			ves			

This bid resulted from Bid number RT5506. Finet commodity code(s): **for agency use only**

42518000000 Data processing office furniture, wood (not storage cabinets - see item 87)

42084000000 Schoolroom furniture, metal: cabinets, chairs, desks, etc.

42086000000 Schoolroom furniture; Plastic, polypropylene, fiberglass type: cabinets, chairs, desks, etc.

42088000000 Schoolroom furniture, wood: cabinets, chairs, desks, etc.

90634000000 Freight handling; materials handling